

# INVESTOR UPDATES

**JUNE 2023**

*To: Shareholders and investors*

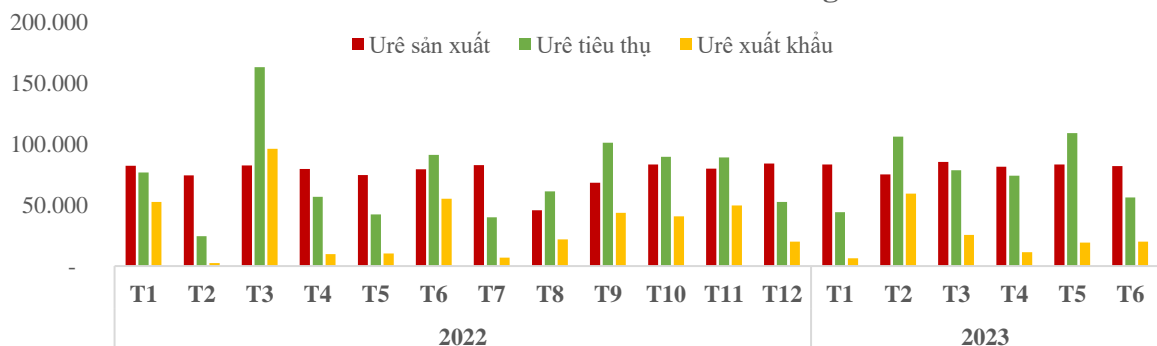
PetroVietnam Ca Mau Fertilizer Joint Stock Company (DCM) hereby notifies shareholders and investors of the performance results in June 2023 and outlines the production and business plan for July 2023, details are as follows:

## 1. PRODUCTION AND BUSINESS RESULTS IN JUNE 2023

- Urea production output in June 2023 has reached **81,95 thousand tons**. Urea consumption in June 2023 has reached **56,42 thousand tons**, with domestic consumption at **36,25 thousand tons**, exports at **20,17 thousand tons**.
- NPK production output in June 2023 has reached **4,94 thousand tons**. NPK consumption in June 2023 has reached **38,25 thousand tons**.

No.	Output target (Thousand tons)	2023 Plan	Performance results			Jul 2023 Plan
			May 2023	Jun 2023	Accumulated over first 6 months of 2023	
A	B	1	2	3	4	5
<b>1</b>	<b>Production</b>					
-	Ca Mau Fertilizer (converted-to-urea- output)	882,00	84,08	81,95	492,43	81,29
	<i>Of which: - Nitrogen fertilizers</i>	100,00	6,01	11,40	41,48	5,15
-	NPK	160,00	26,11	4,94	83,52	15,08
<b>2</b>	<b>Consumption</b>	-	-	-	-	-
-	Urea	759,91	92,14	56,42	441,25	60,00
	<i>Of which: - Domestic consumption</i>	534,91	72,87	36,25	298,79	50,00
	<i>Of which: - Exports</i>	225,00	19,27	20,17	142,46	10,00
-	Nitrogen fertilizers	100,00	16,51	8,11	34,39	6,30
-	NPK	160,00	9,53	38,25	55,70	11,00
-	Self-trading fertilizers	211,00	21,74	5,30	82,56	18,70

**Production and business results of PVCFC nitrogen fertilizers**



## 2. PRODUCTION AND BUSINESS PLAN FOR JULY 2023

- Planned urea production output for July 2023 is projected at **81,29 thousand tons**. Planned urea consumption for July 2023 is projected at **60,00 thousand tons**.
- Planned NPK production output for July 2023 is projected at **15,08 thousand tons**. Planned NPK consumption for July 2023 is projected at **11,00 thousand tons**.

## 3. SITUATION OF UREA FERTILIZER MARKET IN JUNE 2023

- The month of June 2023 marked a uniform reduction in fertilizer prices, influenced by diminished demand and a downturn in the cost of input materials. This trend mirrored the global market, resulting in a deceleration of trade activities within the domestic fertilizer market.
- Fertilizer prices in Vietnam continued to decline throughout June, with transaction volumes remaining minimal.

### Situation of Urea fertilizer prices in Vietnam in 2021 - 2023

Source: Agromonitor

